# -- CHINO COMMERCIAL BANCORP

Chino California, July 19, 2019 For Immediate Release

# CHINO COMMERCIAL BANCORP REPORTS 48% INCREASE IN NET EARNINGS

The Board of Directors of Chino Commercial Bancorp (OTC: CCBC), the parent company of Chino Commercial Bank, N.A., announced the results of operations for the Bank and the consolidated holding company, for the second quarter ended June 30, 2019, with net earnings of \$787 thousand, or an increase of 48%, compared with net income of \$531 thousand for the same quarter last year. Net income per basic and diluted share was \$0.35 for the second quarter of 2019 and \$0.24 for the same quarter 2018, respectively.

Dann H. Bowman, President and Chief Executive Officer stated, "The economic strength of the Inland Empire is supporting tremendous growth opportunities for the Bank, and the second quarter marked new record levels for total assets, loans, revenue and net earnings. In general, this is a very good time for the Bank and we are pleased and excited about the future.

Also, on May 15th the Board of Directors approved a 20% stock dividend. The dividend was issued on or about July 2, 2019 to shareholders of record as of June 14, 2019. The dividend increased the number of outstanding shares of the Company by 371,676 bringing the total shares outstanding to 2,230,808. This is the Company's fifth stock dividend since inception in 2000"

#### Financial Condition

At June 30, 2019, total assets were \$216.9 million, an increase of \$14.9 million or 7.4% over \$201.9 million at December 31, 2018. Total deposits increased by 3.6% or \$6.2 million during the second quarter to \$177.2 million, compared to \$171.0 million as of December 31, 2018. At June 30, 2019, the Company's core deposits represent 94.3% of the total deposits.

Gross loans increased by 6.0% or \$7.8 million as of June 30, 2019 to \$140.0 million, as compared with \$132.2 million as of December 31, 2018. The Bank had one nonperforming loan for the quarter ended June 30, 2019, and none as of December 31, 2018, respectively. OREO properties remained at zero as of June 30, 2019 and December 31, 2018, respectively.

#### **Earnings**

The Company posted net interest income of \$2.1 million and \$1.8 million for the three months ended June 30, 2019 and 2018, respectively, or an increase of \$244 thousand or 13.4%. Average interest-earning assets were \$188.8 million with average interest-bearing liabilities of \$107.6 million, yielding a net interest margin of 4.39% for the second quarter of 2019, as compared to the average interest-earning assets of \$173.8 million with average interest-bearing liabilities of \$88.6.0 million, yielding a net interest margin of 4.21% for the second quarter of 2018.

Non-interest income totaled \$566 thousand for the second quarter of 2019, or an increase of 52.5% as compared with \$371.4 thousand earned during the same quarter last year. Service charges on deposit accounts, the largest component of non-interest income, increased by \$100 thousand or 33.5% to \$398 thousand, primarily due to an increase in income from returned items, overdraft charges, and analysis fees.

General and administrative expenses were \$1.6 million for the three months ended June 30, 2019, and \$1.4 million for the same period last year. The largest component of general and administrative expenses was

salary and benefits expense of \$960 thousand for the second quarter of 2019, as compared to \$863 thousand for the same quarter last year. Occupancy and equipment expenses increased by \$44 thousand or 36% to \$165 thousand in the second quarter of 2019 from \$122 thousand for the same period last year. The increase in occupancy and equipment is mostly attributed to opening the Upland branch in the fourth quarter of 2018.

Income tax expense was \$281 thousand which represents an increase of \$69 thousand or 32.3% for the three months ended June 30, 2019 as compared to \$212.4 thousand for the three months ended June 30, 2018. The effective income tax rate for the second quarters of 2019 and 2018 is approximately 26.3% and 28.6%, respectively.

#### **Forward-Looking Statements**

The statements contained in this press release that are not historical facts are forward-looking statements based on management's current expectations and beliefs concerning future developments and their potential effects on the Company. Readers are cautioned not to unduly rely on forward-looking statements. Actual results may differ from those projected. These forward-looking statements involve risks and uncertainties, including but not limited to, the health of the national and California economies, the Company's ability to attract and retain skilled employees, customer service expectations, the Company's ability to successfully deploy new technology and gain efficiencies therefrom, and changes in interest rates, loan portfolio performance, and other factors.

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#### CHINO COMMERCIAL BANCORP

#### CONSOLIDATED BALANCE SHEET

June 30, 2019 and December 31, 2018

	June 30, 2019	December 31, 2018		
	(unaudited)	(audited)		
ASSETS:				
Cash and due from banks	5,524,564	\$ 25,451,866		
Federal funds sold	14,625,000			
Total cash and cash equivalents	20,149,564	25,451,866		
Interest-bearing deposits in other banks	1,988,000	1,988,000		
Investment securities available for sale	9,493,033	5,914,736		
Investment securities held to maturity (fair value approximates	7,473,033	3,714,730		
\$35,242,399 at June 30 2019 and \$26,092,226 at December 31, 2018)	34,962,262	26,623,343		
Total investments	46,443,295	34,526,079		
Loans	10,110,250	0 1,020,077		
Real estate	112,878,664	107,902,821		
Commercial	26,958,138	24,029,989		
Installment	226,760	241,077		
Gross loans	140,063,562	132,173,887		
Unearned fees and discounts	(326,551)	(345,054)		
Loans net of unearned fees and discount	139,737,011	131,828,833		
Allowance for loan losses	(2,389,973)	(2,292,478)		
Net loans	137,347,038	129,536,355		
Fixed assets, net	5,966,200	6,063,350		
Accrued interest receivable	683,502	585,506		
Stock investments, restricted, at cost	1,440,900	1,248,400		
Bank-owned life insurance	3,532,250	3,484,885		
Other assets	1,389,057	1,091,805		
Total assets	\$ 216,951,806	\$ 201,988,246		
LIABILITIES:				
Deposits				
Non-interest bearing	\$ 82,803,339	\$ 83,237,014		
Interest bearing	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			
NOW and money market	69,572,350	66,046,085		
Savings	10,158,426	9,870,263		
Time deposits less than \$250,000	9,512,052	4,191,717		
Time deposits of \$250,000 or greater	5,158,089	7,674,742		
Total deposits	177,204,256	171,019,821		
Accrued interest payable	166,636	64,794		
Borrowings from Federal Home Loan Bank (FHLB)	12,000,000	5,000,000		
Accrued expenses & other payables	1,299,075	1,101,417		
Subordinated notes payable to subsidiary trust	3,093,000	3,093,000		
Total liabilities	193,762,967	180,279,032		
Total naturies	193,702,907	180,279,032		
SHAREHOLDERS' EQUITY				
Common stock, authorized 10,000,000 shares with no par value, issued and				
outstanding 1,859,132 shares at June 30, 2019 and December 31, 2018,				
respectively.	10,502,557	10,502,557		
Retained earnings	12,663,233	11,251,915		
Accumulated other comprehensive income/(loss)	23,049	(45,258)		
Total shareholders' equity	23,188,839	21,709,214		
Total liabilities & shareholders' equity	\$ 216,951,806	\$ 201,988,246		

## CHINO COMMERCIAL BANCORP

### CONSOLIDATED STATEMENTS OF NET INCOME

	For the three months ended <b>June 30</b>				For the year ended					
					June 30					
		2019	2018			2019	19 20			
	(una	udited)	(ι	unaudited)	(u	naudited)		(audited)		
Interest income										
Interest and fee income on loans	\$ 1,9	76,912	\$	1,746,249	\$ 3	,928,793	\$	3,406,126		
Interest on federal funds sold and FRB deposits		69,291		96,963		139,702		194,687		
Interest on time deposits in banks		12,019		3,153		23,906		7,109		
Interest on investment securities	3	46,401		151,494		612,633		292,068		
Total interest income	2,4	04,623		1,997,859	4	,705,034		3,899,990		
Interest Expense										
Interest on deposits	2	36,598		144,238		453,614		231,482		
Other borrowings	101,539			30,689	150,970			120,325		
Total interest expense	3	38,137		174,927		604,584		351,807		
Net interest income	2,0	66,486		1,822,932	4	,100,450		3,548,183		
Provision for loan losses				80,000		40,000		130,000		
Net interest income after provision for loan losses	2,0	66,486		1,742,932	4	,060,450		3,418,183		
Non-interest income										
Service charges on deposit accounts	3	98,023		298,069		754,088		605,106		
Other miscellaneous income	1	20,424		24,746		143,398		43,942		
Dividend income from restricted stock		23,973		23,998		46,447		59,832		
Income from bank-owned life insurance		23,854		24,559		47,366		49,012		
Total non-interest income	5	66,274		371,372		991,299		757,892		
Non-interest expenses										
Salaries and employee benefits	9	59,657		863,683	1	,969,985		1,732,598		
Occupancy and equipment	1	65,273		121,568		318,405		236,224		
Data and item processing	1	19,999		96,653		224,898		188,288		
Advertising and marketing		47,037		29,251		53,355		57,837		
Legal and professional fees		32,807		39,955		66,225		73,153		
Regulatory assessments		32,541		33,928		61,976		67,057		
Insurance		9,108		9,005		18,112		17,563		
Directors' fees and expenses		33,051		28,203		66,820		58,962		
Other expenses	1	65,605		148,652		328,584		289,640		
Total non-interest expenses	1,5	65,078		1,370,898	3	3,108,360		2,721,322		
Income before income tax expense	1,0	67,682		743,406	1	,943,389		1,454,753		
Income tax expense	2	80,874		212,355		532,071		414,889		
Net income	\$ 7	86,808	\$	531,051	\$ 1	,411,318	\$	1,039,864		
Basic earnings per share	\$	0.35	\$	0.24	\$	0.63	\$	0.47		
Diluted earnings per share	\$	0.35	\$	0.24	\$	0.63	\$	0.47		

#### CHINO COMMERCIAL BANCORP

	For the three months ended June 30			For the year ended June 30				
	2019 2018			2019		2018		
KEY FINANCIAL RATIOS		2017	-	2010		2017		2010
(unaudited)								
Annualized return on average equity		13.81%		10.46%		12.59%		10.36%
Annualized return on average assets		1.49%		1.12%		1.37%		1.10%
Net interest margin		4.39%		4.21%		4.40%		4.12%
Core efficiency ratio		59.45%		62.48%		61.05%		63.20%
Net chargeoffs/(recoveries) to average loans		-0.030%		-0.003%		-0.04%		-0.01%
A VERAGE BALANCES								
(thousands, unaudited)								
Average assets	\$	211,083	\$	189,902	\$	206,331	\$	189,214
Average interest-earning assets	\$	188,824	\$	173,847	\$	188,073	\$	173,687
Average gross loans	\$	138,658	\$	127,898	\$	137,775	\$	125,313
Average deposits	\$	174,089	\$	165,030	\$	172,984	\$	156,091
Average equity	\$	22,794	\$	20,307	\$	22,427	\$	20,065
CREDIT QUALITY		End of	period					
(unaudited)	Jun	ne 30, 2019	-	ember 31, 2018				
Non-performing loans	\$	129,111	\$	-				
Non-performing loans to total loans		0.09%		0.00%				
Non-performing loans to total assets		0.06%		0.00%				
Allowance for loan losses to total loans		1.71%		1.73%				
Nonperforming assets as a percentage of total loans and OREO		0.00%		0.00%				
Allowance for loan losses to non-performing loans		1851.10%		n/a				
OTHER PERIOD-END STATISTICS								
(unaudited)								
Shareholders equity to total assets		10.69%		10.75%				
Net loans to deposits		77.51%		75.74%				
Non-interest bearing deposits to total deposits		46.73%		48.67%				
Total capital to total risk-weighted assets		18.77%		19.19%				
Tier 1 capital to total risk-weighted assets		20.60%		20.93%				
Tier 1 leverage ratio		14.63%		14.80%				
Common equity tier 1		20.60%		20.93%				