

Chino Commercial Bank is currently seeking an experienced and qualified Sr. Commercial Loan Officer/Relationship Manager for our Chino Administration location. Candidate must have Commercial Lending experience and expert application of underwriting skills.

SUMMARY

This position is responsible for all aspects of overseeing the credit quality of a defined commercial loan portfolio including new credit requests from existing and potential customers.

Sr. Commercial Loan Officer/Relationship Manager is responsible to call on potential or existing customers to develop new deposit, loan and merchant business and increase or retain existing business relationships for a specific target market of small to medium size businesses and business professionals; attain established individual, department and Bank goals through active participation in sales management and officer call programs.

Duties include gathering and analyzing credit information on current and potential borrowers; writing credit memoranda, conducting periodic loan reviews of existing credit relationships and making site visits as needed.

This position is responsible for promoting business for the Bank by providing and maintaining a superior level of customer relations and service and referring customers to appropriate staff for new services. This employee must maintain compliance within audit, internal controls, security, BSA, CTR standards.